# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### FORM 8-K

#### CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report: July 26, 2011

#### **CUMMINS INC.**

(Exact name of registrant as specified in its charter)

1-4949

(State or other Jurisdiction of Incorporation) (Commission File Number)

35-0257090 (I.R.S. Employer Identification No.)

500 Jackson Street
P. O. Box 3005
Columbus, IN 47202-3005
(Principal Executive Office) (Zip Code)

Registrant's telephone number, including area code: (812) 377-5000

Check the appropriate box below if the Form 8-K filing	is intended to simultaneously satisfy	the filing obligation of the registr	rant under any of the following provi	isions (ee
General Instruction A.2. below):				

[]	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[]	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[]	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[]	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
[]	

#### Item 2.02. Results of Operations and Financial Condition.

Indiana

On July 26, 2011, Cummins Inc. issued a press release regarding its release of second quarter results.

#### Item 7.01. Regulation FD Disclosure

The following information is furnished pursuant to Item 2.02, "Results of Operations and Financial Condition" and Item 7.01, "Regulation FD Disclosure."

On July 26, 2011, Cummins Inc. ("Cummins," "the Company," "the registrant," "we," "our," or, "us") issued the attached press release reporting its financial results for the second quarter of 2011. A copy of Cummins' press release is attached hereto as Exhibit 99 and hereby incorporated by reference.

### Item 9.01. Financial Statements and Exhibits.

(d) The following exhibit is furnished herewith:

99-Press Release dated July 26, 2011

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: July 26, 2011 CUMMINS INC.

/s/ Marsha L. Hunt

Marsha L. Hunt Vice President - Corporate Controller (Principal Accounting Officer)

## (Unaudited) (a)

	Three months ended										
		une 26,		arch 27,		June 27,					
In millions, except per share amounts		2011		2011		2010					
NET SALES	\$	4,641	\$	3,860	\$	3,208					
Cost of sales		3,438		2,903		2,455					
GROSS MARGIN		1,203		957		753					
OPERATING EXPENSES AND INCOME											
Selling, general and administrative expenses		463		389		354					
Research, development and engineering expenses		157		129		96					
Equity, royalty and interest income from investees (Note 1)		117		96		97					
Gain on sale of business (Note 2)		68		_		-					
Other operating (expense) income, net		_		(6)		(4)					
OPERATING INCOME		768		529		396					
Interest income		10		6		5					
Interest expense		13		10		9					
Other income (expense), net		(3)		(3)		_					
INCOME BEFORE INCOME TAXES		762		522	-	392					
Income tax expense (Note 3)		225		157		122					
CONSOLIDATED NET INCOME		537		365	-	270					
Less: Net income attributable to noncontrolling interests		32		22		24					
NET INCOME ATTRIBUTABLE TO CUMMINS INC.	\$	505	\$	343	\$	246					
EARNINGS PER COMMON SHARE ATTRIBUTABLE											
TO CUMMINS INC.											
Basic	\$	2.61	\$	1.75	\$	1.25					
Diluted	\$	2.60	\$	1.75	\$	1.25					
WEIGHTED AVERAGE SHARES OUTSTANDING											
Basic		193.8		195.5		196.9					
Diluted		194.4		196.1		197.3					
CASH DIVIDENDS DECLARED PER COMMON SHARE	\$	0.2625	\$	0.2625	\$	0.175					
(a) Prepared on an unaudited basis in accordance with accounting principles generally ac	ccepted in the United S	States of Amer	rica (GAA	AP).							

# CUMMINS INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited) (a)

		Six months ended						
In millions, except per share amounts	Ju	ine 26, 2011	June 27, 2010					
NET SALES	\$	8,501	\$	5,686				
Cost of sales		6,341		4,332				
GROSS MARGIN		2,160		1,354				
OPERATING EXPENSES AND INCOME								
Selling, general and administrative expenses		852		689				
Research, development and engineering expenses		286		188				
Equity, royalty and interest income from investees (Note 1)		213		173				
Gain on sale of business (Note 2)		68		-				
Other operating (expense) income, net		(6)		(8)				
OPERATING INCOME		1,297		642				
Interest income		16		8				
Interest expense		23		18				
Other income (expense), net		(6)		17				
INCOME BEFORE INCOME TAXES		1,284		649				
Income tax expense (Note 3)		382		209				
CONSOLIDATED NET INCOME		902		440				
Less: Net income attributable to noncontrolling interests		54		45				
NET INCOME ATTRIBUTABLE TO CUMMINS INC.	\$	848	\$	395				

## EARNINGS PER COMMON SHARE ATTRIBUTABLE TO CUMMINS INC.

Basic	\$ 4.36	\$ 2.00
Diluted	\$ 4.34	\$ 2.00
WEIGHTED AVERAGE SHARES OUTSTANDING		
Basic	194.6	197.6
Diluted	195.2	197.9
CASH DIVIDENDS DECLARED PER COMMON SHARE	\$ 0.525	\$ 0.35

# CUMMINS INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(a) Prepared on an unaudited basis in accordance with accounting principles generally accepted in the United States of America (GAAP).

(Unaudited) (a)

In millions, except par value	June 26, 2011	December 31, 2010
ASSETS		
Current assets		
Cash and cash equivalents	\$ 1,11	1,023
Marketable securities	30	
	1,4'	
Total cash, cash equivalents and marketable securities Accounts and notes receivable, net	2,78	
Inventories	2,70	
Deferred income taxes	3(	
	30	
Prepaid expenses and other current assets		
Total current assets	7,13	6,289
Long-term assets		4.007
Property, plant and equipment	5,10	
Accumulated depreciation	(2,98	
Property, plant and equipment, net	2,11	
Investments and advances related to equity method investees	70	
Goodwill	34	
Other intangible assets, net	21	
Deferred income taxes	11	
Other assets	61	
Total assets	\$ 11,31	\$ 10,402
LIABILITIES		
Current liabilities		
Loans payable	\$	<b>59</b> \$ 82
Accounts payable (principally trade)	1,68	1,362
Current portion of accrued product warranty	42	<b>29</b> 421
Accrued compensation, benefits and retirement costs	41	9 468
Deferred revenue	20	182
Taxes payable (including taxes on income)	25	55 202
	60	543
Other accrued expenses		<u> </u>
Total current liabilities	3,71	3,260
Long-term liabilities		
Long-term debt	70	709
Pensions	11	195
Postretirement benefits other than pensions	43	439
Other liabilities and deferred revenue	83	803
Total liabilities	5,79	5,406
EQUITY		
Cummins Inc. shareholders' equity		
Common stock, \$2.50 par value, 500 shares authorized, 222.1 and 221.8 shares issued	1,90	1,934
Retained earnings	5,19	
Treasury stock, at cost, 27.4 and 24.0 shares	(1,33	
Common stock held by employee benefits trust, at cost, 1.9 and 2.1 shares		<b>(3)</b> (25)
Accumulated other comprehensive loss	,-	(==)
Defined benefit postretirement plans	(61	3) (646)
Other		<b>2)</b> (74)
Total accumulated other comprehensive loss	(64	
Total Cummins Inc. shareholders' equity	5,15	
Noncontrolling interests	3,13	
Total equity		
Total liabilities and equity	\$ 11,31	5 10,402

(a) Prepared on an unaudited basis in accordance with accounting principles generally accepted in the United States of America (GAAP).

# CUMMINS INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (a)

Six month	Six months ended  June 26, June 27, 2011 2010				
June 26,	June 27,				
2011	2010				

CASH FLOWS FROM OPERATING ACTIVITIES	 	 
Consolidated net income	\$ 902	\$ 440
Adjustments to reconcile consolidated net income to net cash provided by operating activities:		
Depreciation and amortization	159	161
Gain on sale of business (Note 2)	(68)	-
Gain on fair value adjustment for consolidated investee	-	(12)
Deferred income taxes	87	43
Equity in income of investees, net of dividends	2	(49)
Pension contributions in excess of expense	(47)	(116)
Excess tax benefits on stock based awards	(4)	(7)
Other post-retirement benefits payments in excess of expense	(10)	(7)
Stock-based compensation expense	18	11
Translation and hedging activities	(6)	3
Changes in current assets and liabilities, net of acquisitions and divestitures:		
Accounts and notes receivable	(513)	(57)
Inventories	(290)	(301)
Other current assets	11	1
Accounts payable	307	239
Accrued expenses	169	(14)
Changes in other liabilities and deferred revenue	58	66
Other, net	(31)	26
Net cash provided by operating activities	 744	 427
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditures	(215)	(91)
Investments in internal use software	(22)	(22)
Proceeds from disposals of property, plant and equipment	5	42
Investments in and advances to equity investees	(20)	(1)
Proceeds from sale of business, net of cash sold (Note 2)	111	(1)
Acquisition of businesses, net of cash acquired	- 111	(71)
Investments in marketable securities—acquisitions	(361)	(358)
Investments in marketable securities—liquidations	343	278
Cash flows from derivatives not designated as hedges	6	(18)
Other, net	2	(2)
Net cash used in investing activities	 (151)	 (243)
Net cash used in investing activities	 (131)	 (243)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from borrowings	60	85
Payments on borrowings and capital lease obligations	(94)	(37)
Net borrowings under short-term credit agreements	11	(1)
Distributions to noncontrolling interests	(26)	(4)
Dividend payments on common stock	(102)	(70)
Repurchases of common stock	(373)	(162)
Excess tax benefits on stock-based awards	4	7
Other, net	 7	 9
Net cash used in financing activities	 (513)	 (173)
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	 8	 (17)
Net increase (decrease) in cash and cash equivalents	88	(6)
Cash and cash equivalents at beginning of year	 1,023	 930
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 1,111	\$ 924

(a) Prepared on an unaudited basis in accordance with accounting principles generally accepted in the United States of America (GAAP).

# CUMMINS INC. AND SUBSIDIARIES SEGMENT INFORMATION (Unaudited)

\$ 2,476 424 2,900	Gen	649 260	Con \$	nponents 741	Distr	ribution 775	It S	ems <sup>(1)</sup>	Total
\$ 424	\$		\$	741	s	775	¢	ø	4.644
\$ 424	\$		\$	741	s	775	•	6	4.644
\$ 424	\$		\$	741	\$	775	<b>©</b>	•	4 6 4 4
 		260			-	115	Φ	- \$	4,641
2,900		200		291		10		(985)	_
		909		1,032		785		(985)	4,641
44		11		18		5		-	78
102		12		43		-		-	157
49		13		9		46		-	117
6		3		1		-		-	10
377		105		120		106		67	775
\$ 2,006	\$	557	\$	660	\$	637	\$	- \$	3,860
385		238		264		5		(892)	_
 2,391		795		924		642		(892)	3,860
45		10		18		6		-	79
80		11		37		1		-	129
42		8		8		38		-	96
3		1		1		1		-	6
290		89		105		89		(41)	532
\$	\$ 2,006 385 2,391 45 80 42 3	\$ 2,006 \$ 385 2,391 45 80 42 3	\$ 2,006 \$ 557 385 238 2,391 795 45 10 80 11 42 8 3 1	\$ 2,006 \$ 557 \$ \$ 2,391 \$ 795 \$ 45 \$ 10 \$ 80 \$ 11 \$ 42 \$ 8 \$ 3 \$ 1	\$\begin{array}{c ccccccccccccccccccccccccccccccccccc	\$\begin{array}{c ccccccccccccccccccccccccccccccccccc	102     12     43     -       49     13     9     46       6     3     1     -       377     105     120     106       \$     2,006     \$     557     \$     660     \$     637       385     238     264     5       2,391     795     924     642       45     10     18     6       80     11     37     1       42     8     8     38       3     1     1     1	102     12     43     -       49     13     9     46       6     3     1     -       377     105     120     106       \$     2,006     \$     557     \$       385     238     264     5       2,391     795     924     642       45     10     18     6       80     11     37     1       42     8     8     38       3     1     1     1	102     12     43     -     -       49     13     9     46     -       6     3     1     -     -       377     105     120     106     67       \$     2,006     \$     557     \$     660     \$     637     \$     -     \$       385     238     264     5     (892)       2,391     795     924     642     (892)       45     10     18     6     -       80     11     37     1     -       42     8     8     38     -       3     1     1     1     1

Three months ended June 27, 2010						
External sales	\$ 1,595	\$ 518	\$ 522	\$ 573	\$ - \$	3,208
Intersegment sales	 304	 190	 207	3	 (704)	
Total sales	1,899	708	729	576	(704)	3,208
Depreciation and amortization <sup>(2)</sup>	42	11	21	7	-	81
Research, development and engineering expenses	62	8	26	-	-	96
Equity, royalty and interest income from investees	52	9	6	30	-	97
Interest income	2	1	1	1	-	5
Segment EBIT	197	76	75	69	(16)	401
Six months ended June 26, 2011						
External sales	\$ 4,482	\$ 1,206	\$ 1,401	\$ 1,412	\$ - \$	8,501
Intersegment sales	 809	 498	 555	 15	 (1,877)	-
Total sales	5,291	1,704	1,956	1,427	(1,877)	8,501
Depreciation and amortization <sup>(2)</sup>	89	21	36	11	-	157
Research, development and engineering expenses	182	23	80	1	-	286
Equity, royalty and interest income from investees	91	21	17	84	-	213
Interest income	9	4	2	1	-	16
Segment EBIT	667	194	225	195	26	1,307
Six months ended June 27, 2010						
External sales	\$ 2,768	\$ 896	\$ 975	\$ 1,047	\$ - \$	5,686
Intersegment sales	 554	 329	 384	 5	 (1,272)	
Total sales	3,322	1,225	1,359	1,052	(1,272)	5,686
Depreciation and amortization <sup>(2)</sup>	83	21	41	14	-	159
Research, development and engineering expenses	122	15	51	-	-	188
Equity, royalty and interest income from investees	87	15	11	60	-	173
Interest income	4	2	1	1	-	8
Segment EBIT	330	110	132	141	(46)	667

Includes intersegment sales and profit in inventory eliminations and unallocated corporate expenses. The three and six months ended June 26, 2011, include a \$68 million gain related to the sale of our exhaust business from the Components segment. The gain has been excluded from segment results as it was not considered by management in its evaluation of operating results for the three and six months ended June 26, 2011. There were no other significant unallocated corporate expenses for the three and six months ended June 26, 2011 and June 27, 2010.

# CUMMINS INC. AND SUBSIDIARIES RECONCILIATION OF SEGMENT INFORMATION (Unaudited)

A reconciliation of our segment information to the corresponding amounts in the *Condensed Consolidated Statements of Income* is shown in the table below:

	<u> </u>		Three me	onths ended		 Six months ended				
In millions		ne 26, 011		rch 27, 2011	une 27, 2010	une 26, 2011		une 27, 2010		
Segment EBIT Less:	\$	775	\$	532	\$ 401	\$ 1,307	\$	667		
Interest expense		13		10	 9	 23		18		
Income before income taxes	\$	762	\$	522	\$ 392	\$ 1,284	\$	649		

#### CUMMINS INC. AND SUBSIDIARIES SELECTED FOOTNOTE DATA (Unaudited)

### NOTE 1. EQUITY, ROYALTY AND INTEREST INCOME FROM INVESTEES

Equity, royalty and interest income from investees included in our Condensed Consolidated Statements of Income for the interim reporting periods was as follows:

		Thre	e months ended		Six mont	Six months ended					
	June 26,		March 27,	June 27,	June 26,		June 27,				
In millions	2011		2011	 2010	 2011		2010				
Distribution Entities					<del></del>						
North American distributors \$	35	\$	30	\$ 23	\$ 65	\$	46				
Komatsu Cummins Chile, Ltda	6		4	3	10		6				
All other distributors	1		1	1	2		2				
Manufacturing Entities											
Dongfeng Cummins Engine Company, Ltd.	26		23	34	49		52				
Chongqing Cummins Engine Company, Ltd.	19		12	13	31		23				
Shanghai Fleetguard Filter Co., Ltd.	4		4	4	8		6				
Tata Cummins, Ltd.	3		4	3	7		7				
Cummins Westport, Inc.	3		1	2	4		5				
Valvoline Cummins, Ltd.	2		2	3	4		5				

<sup>(2)</sup> Depreciation and amortization as shown on a segment basis excludes the amortization of debt discount that is included in the Condensed Consolidated Statements of Income as "Interest expense."

Komatsu manufacturing alliances	(1)	2	3	1	5
Bejing Foton Cummins Engine Co., Ltd.	(1)	(2)	(4)	(3)	(6)
All other manufacturers	 6	 6	 4	 12	 7
Cummins share of net income	103	87	89	190	158
Royalty and interest income	 14	 9	 8	 23	 15
Equity, royalty and interest income from investees	\$ 117	\$ 96	\$ 97	\$ 213	\$ 173

#### NOTE 2. SALE OF EXHAUST BUSINESS

In January 2011, we reached an agreement to sell certain assets and liabilities of our exhaust business which manufactures exhaust products and select components for emission systems for a variety of applications. The transaction closed in the second quarter of 2011. This business was historically included in our Components segment. The sales price was \$123 million. We recognized a pre-tax gain on the sale of \$68 million, which included an allocation of goodwill of \$19 million. The transaction has a working capital adjustment mechanism that will be determined in the third quarter. We do not expect a significant change to the measurement of the gain. The gain has been excluded from segment results as it was not considered by management in its evaluation of operating results for the three and six months ended June 26, 2011.

Sales for this business were \$171 million, \$126 million and \$169 million in 2010, 2009 and 2008, respectively. Income before income taxes for this business was approximately \$22 million, \$11 million and \$19 million in 2010, 2009 and 2008, respectively.

We will enter into supply and other agreements with the operations that will represent ongoing involvement and as such, the results of these operations will not be presented as discontinued operations.

#### NOTE 3. INCOME TAXES

Our effective tax rate for the year is expected to approximate 29.5 percent, absent any discrete period activity. Our tax rate is generally less than the 35 percent U.S. income tax rate primarily due to lower tax rates on foreign income and research tax credits. The tax rates for the three and six month periods ended June 26, 2011, were 29.5 percent and 29.8 percent. The tax rate for the three and six month periods ended June 26, 2011, includes a discrete tax charge of \$4 million related to the enactment of state law changes in Indiana.

Our effective tax rates for the comparable prior year periods were 31.1 percent and 32.2 percent, respectively. The tax rate for the six month period includes a discrete tax charge of \$7 million (one percent) related to the enactment of the "Patient Protection and Affordable Care Act." The lower rate in 2011 compared to 2010 is a result of the geographic mix of earnings.

# CUMMINS INC. AND SUBSIDIARIES FINANCIAL MEASURES THAT SUPPLEMENT GAAP (Unaudited)

#### Earnings before interest, taxes and noncontrolling interests

We define EBIT as earnings or loss before interest expense, income tax expense and noncontrolling interests in income of consolidated subsidiaries (EBIT). We use EBIT to assess and measure the performance of our operating segments and also as a component in measuring our variable compensation programs. Below is a reconciliation of EBIT, a non-GAAP financial measure, to "Net income attributable to Cummins Inc.." for each of the applicable periods:

			Three	e months ended			Six mont	hs ended	
		ne 26,		March 27,		June 27,	June 26,	June 27,	
In millions Earnings before interest expense, income taxes	2	011		2011		2010	2011	2010	_
and gain on sale of business	\$	707	\$	532	\$	401	\$ 1,239	\$ 66	7
Earnings before interest expense, income taxes and gain on divestiture as a percentage of net sales		15.2%		13.8%		12.5%	14.6%	11.75	%
Add: Gain on sale of business		68		-		-	68		-
Earnings before interest expense and income taxes		775	_	532	_	401	1,307	66	7
EBIT as a percentage of net sales		16.7%		13.8%		12.5%	15.4%	11.79	%
Less:									
Interest expense		13		10		9	23	1	8
Income tax expense		225		157		122	382	20	9
Consolidated net income		537		365	_	270	902	44	_
Less:									
Net income attributable to noncontrolling interests		32		22		24	54	4	_
Net income attributable to Cummins Inc.	\$	505	\$	343	\$	246	\$ 848	\$ 39	5
Net income attributable to Cummins Inc. as a									
percentage of net sales		10.9%		8.9%		7.7%	10.0%	6.9	%

#### Net income and diluted earnings per share (EPS) attributable to Cummins Inc. excluding gain on sale of business

We believe this is a useful measure of our operating performance for the periods presented as it illustrates our underlying operating performance and trends without regard to the gain related to the sale of our exhaust business. This measure is not in accordance with, or an alternative for, accounting principles generally accepted in the United States of America and may not be consistent with measures used by other companies. It should be considered supplemental data. The following table reconciles net income attributable to Cummins Inc. excluding gain on sale of business to "Net income attributable to Cummins Inc." for the three and six months ended June 26, 2011.

Three months ended	Six months ended

	-	June 26,	2011			June 26	5, 2011	
In millions	Net Incom	e	Diluted I	PS	Net Incom	e	Diluted EP	rs
Net income attributable to Cummins Inc. excluding the gain on sale of business	\$	468	\$	2.41	\$	811	\$	4.15
Add:								
Gain on sale of business(1)		37		0.19		37		0.19
Net income attributable to Cummins Inc.	\$	505	\$	2.60	\$	848	\$	4.34

(1)The gain has been excluded from operating results as it was not considered by management in its evaluation of performance for the three and six months ended June 26, 2011.

#### CUMMINS INC. AND SUBSIDIARIES BUSINESS UNIT SALES DATA (Unaudited)

### Engine segment net sales by market

2011							
In millions		Q1		Q2	 Q3	 Q4	 YTD
Heavy-duty truck	\$	485	\$	693	\$ -	\$ -	\$ 1,178
Medium-duty truck and bus		474		608	-	-	1,082
Light-duty auto and RV		296		310	-	-	606
Industrial		855		988	-	-	1,843
Stationary power		281		301	-	-	582
Total sales	\$	2,391	\$	2,900	\$ -	\$ 	\$ 5,291
2010							
In millions		Q1		Q2	Q3	Q4	YTD
Heavy-duty truck	\$	252	\$	340	\$ 395	\$ 516	\$ 1,503
Medium-duty bus and truck		217		352	430	436	1,435
Light-duty auto and RV		207		296	239	280	1,022
Industrial		577		656	700	956	2,889
Stationary power		170		255	305	309	1,039
Total sales	\$	1,423	\$	1,899	\$ 2,069	\$ 2,497	\$ 7,888
Unit shipments by engine classific	ation (including ur	nit shinments t	o Power	· Generation)			
onit simplificates by engine classifica	ation (including ui	iii siiipiiiciits t	o i owei	Generation)			

2011					
Units	Q1	Q2	Q3	Q4	YTD
Midrange	109,400	131,300	=	=	240,700
Heavy-duty	20,000	29,900	-	-	49,900
High-horsepower	4,900	5,700	<u> </u>	<u>-</u>	10,600
Total units	134,300	166,900	-	-	301,200
2010					
Units	Q1	Q2	Q3	Q4	YTD
Mid-range	69,100	90,500	93,500	115,800	368,900
Heavy-duty	8,700	14,500	15,200	22,800	61,200
High horsepower	3,400	4,800	4,900	5,400	18,500
Total units	81,200	109,800	113,600	144,000	448,600

## Power generation segment sales by business

2011					
In millions	 Q1	 Q2	 Q3	 Q4	 YTD
Commercial products	\$ 505	\$ 568	\$ -	\$ -	\$ 1,073
Generator technologies	153	190	-	-	343
Commercial projects	55	58	-	-	113
Consumer	50	53	-	-	103
Power electronics	32	40	-	-	72
Total sales	\$ 795	\$ 909	\$ 	\$ _	\$ 1,704
2010					
In millions	Q1	Q2	Q3	Q4	YTD
Commercial products	\$ 307	\$ 436	\$ 519	\$ 569	\$ 1,831
Generator technologies	107	135	140	167	549
Commercial projects	33	57	49	83	222
Consumer	43	49	49	45	186
Power electronics	27	31	34	39	131
Total sales	\$ 517	\$ 708	\$ 791	\$ 903	\$ 2,919

CUMMINS INC. AND SUBSIDIARIES BUSINESS UNIT SALES DATA (Unaudited)

In millions		Q1			Q2			Q3			Q4			YTD	
Turbo technologies	\$		297	\$		314	\$			\$			\$		611
Emission solutions			273			319			_			_			592
Filtration			255			287			-			_			542
Fuel systems			99			120			-			_			219
Elimination			-			(8)			-			-			(8)
Total sales	\$		924	\$		1,032	\$		-	\$		-	\$		1,956
2010															
In millions		Q1			Q2			Q3			Q4			YTD	
Turbo technologies	\$		200	\$		226	\$		239	\$		283	\$		948
Emission solutions			137			170			192			251			750
Filtration			228			250			248			285			1,011
Fuel systems			65			83			90			99			337
Total sales	\$		630	\$		729	\$		769	\$		918	\$		3,046
Distribution segment sales by product															
2011		0.1			02			01			0.4			L/TD	
2011 In millions	<u>.</u>	Q1	225	0	Q2	271	•	Q3		Φ.	Q4		•	YTD	506
2011 In millions Parts and filtration	\$	Q1	235	\$	Q2	271	\$	Q3	<del></del>	\$	Q4	<u>-</u>	\$	YTD	506
2011 In millions Parts and filtration Power generation	\$	Q1	145	\$	Q2	195	\$	Q3		\$	Q4		\$	YTD	340
2011 In millions Parts and filtration Power generation Engines	\$	Q1	145 140	\$	Q2	195 186	\$	Q3	- - - -	\$	Q4	- - -	\$	YTD	340 326
2011 In millions Parts and filtration Power generation Engines Service	\$	Q1	145 140 122		Q2	195 186 133		Q3	- - - -		Q4	- - - -		YTD	340 326 255
2011 In millions Parts and filtration Power generation Engines	\$	Q1	145 140	\$	Q2	195 186	\$	Q3	- - - - -	\$	Q4	- - - - -	\$	YTD	340 326
2011 In millions Parts and filtration Power generation Engines Service Total sales 2010	\$		145 140 122			195 186 133			- - - - - - -			- - - - -			340 326 255
2011 In millions Parts and filtration Power generation Engines Service Total sales  2010 In millions	\$	Q1 Q1	145 140 122 642	\$	Q2 Q2	195 186 133 785	\$	Q3		\$	Q4 Q4	- - - -	\$	YTD	340 326 255 1,427
2011 In millions Parts and filtration Power generation Engines Service Total sales  2010 In millions Parts and filtration	\$		145 140 122 642			195 186 133 785			220			248			340 326 255 1,427
2011 In millions Parts and filtration Power generation Engines Service Total sales  2010 In millions Parts and filtration Power generation	\$		145 140 122 642 193 99	\$		195 186 133 785	\$		125	\$		248 157	\$		340 326 255 1,427 882 516
2011 In millions Parts and filtration Power generation Engines Service Total sales  2010 In millions Parts and filtration Power generation Engines	\$		145 140 122 642 193 99 83	\$		195 186 133 785 221 135 109	\$		125 112	\$		248 157 162	\$		340 326 255 1,427 882 516 466
2011 In millions Parts and filtration Power generation Engines Service Total sales  2010 In millions Parts and filtration Power generation	\$		145 140 122 642 193 99	\$		195 186 133 785	\$		125	\$		248 157	\$		340 326 255 1,427 882 516

## **News Release**



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#### **Cummins reports record second quarter results**

• Raises full-year revenue guidance to \$18 billion, EBIT to 14.5 percent

COLUMBUS, IN – Cummins Inc. (NYSE: CMI) today reported record sales and earnings for the second quarter on strong growth in nearly every global market. The Company's Engine, Components and Distribution segments each delivered record sales and earnings.

Second quarter sales were \$4.6 billion, up 45 percent from the same period last year. Earnings before interest and taxes (EBIT) were \$775 million and included a \$68 million gain on the sale of the exhaust business from our Components segment. Excluding the gain from the sale of the exhaust business, EBIT was \$707 million, or 15.2 percent of sales, the highest level and percent of sales the company has reported in any quarterly period in its history.

Net income attributable to Cummins Inc. in the second quarter was \$505 million or \$2.60 per diluted share. Excluding the \$68 million gain (\$37 million after tax or \$0.19 per share), the Company reported earnings of \$2.41 per share compared to \$1.25 per share in the second quarter of 2010.

"The Company's performance in the second quarter underscores the success of our long-term strategy to diversify and seek profitable growth across geographies and end markets," says Tim Solso, Chairman and Chief Executive Officer. "As a result of our efforts over the last 10 years, Cummins is better positioned than ever to grow in this global economy."

As a result of the Company's performance in the quarter and its outlook for the remainder of the year, Cummins today increased both its sales and EBIT forecast for 2011. The Company now expects to earn 14.5 percent EBIT on \$18 billion in sales in 2011. This forecast excludes any current or future gains from the sale of businesses.

Engine segment sales of \$2.9 billion were up 53 percent compared to the same quarter a year ago. They were driven by strong growth in global truck markets and off-highway markets including mining and oil and gas. Engine EBIT was \$377 million, or 13 percent of sales.

Within the Engine segment, Cummins' EPA-2010 engines continue to perform well in terms of reliability and fuel economy. In North America, Cummins has shipped 126,000 medium- and heavy-duty engines equipped with Selective Catalytic Reduction aftertreatment devices to truck and bus customers.

The Components segment, driven by recovery in North American on-highway markets, had its first billion-plus sales quarter. Sales of \$1 billion were up 42 percent year-over-year, and segment EBIT was a record \$120 million or 11.6 percent of sales. The gain on the sale of the exhaust business was not included in the segment results.

The Distribution segment saw a sales increase of 36 percent compared to the second quarter of 2010 to \$785 million as a result of strong demand in oil and gas, mining and power generation markets. Segment EBIT of \$106 million, or 13.5 percent of sales, was a quarterly record.

Cummins' Power Generation segment had sales of \$909 million, a year-over-year increase of 28 percent, while segment EBIT was \$105 million or 11.6 percent of sales. Revenue growth was strongest in the U.S., Europe and China.

The Company's non- U.S. markets continued to show strong growth and Cummins had record sales in Brazil, India and China.

"I am very optimistic about Cummins' future," said Tom Linebarger, President and Chief Operating Officer. "We are experiencing strong global demand in most of our markets. Our products are performing very well, we have strong leadership positions, and we are delivering strong profitability in all four businesses."

In other developments:

- The Company increased its dividend by 52 percent.
- Cummins repurchased \$183 million worth of stock, or 1.6 million shares.
- Fitch Ratings increased Cummins' credit rating to A-.

#### Second quarter details (all comparisons to the same period in 2010)

#### **Engine Segment**

- Sales \$2.9 billion, up 53 percent
- Segment EBIT \$377 million, or 13 percent of sales, compared to \$197 million or 10.4 percent of sales
- Engine shipments to the worldwide medium-duty truck markets were up by 84 percent
- Shipments to worldwide heavy-duty truck markets were up 159 percent
- Oil and gas shipments rose 174 percent

#### **Power Generation**

- Sales \$909 million, up 28 percent
- Segment EBIT \$105 million or 11.6 percent of sales, compared to \$76 million or 10.7 percent
- Commercial products business sales increased because of improving economic conditions in most regions, particularly in Asia, North America, Brazil and the U.K.
- Generator technologies sales increased in most regions, especially in Western Europe, Eastern Asia and the U.K.

#### **Components**

- Sales \$1.0 billion, up 42 percent
- EBIT \$120 million, or 11.6 percent of sales, compared to \$75 million or 10.3 percent of sales
- Emission solutions business sales were driven by higher volume and technology content in North American EPA 2010 aftertreatment systems and increased demand for Euro V aftertreatment systems in Europe
- Turbo technologies business sales were up because of increased demand in North America, Europe and India from OEMs

#### **Distribution**

- Sales \$785 million, up 36 percent
- EBIT \$106 million or 13.5 percent of sales, compared to \$69 million or 12 percent of sales
- Revenue growth was driven by strong global demand for whole goods and parts

Click here to read the financial statements from the second quarter.

#### Presentation of Non-GAAP Financial Information

EBIT is a non-GAAP measure used in this release, and is defined and reconciled to what management believes to be the most comparable GAAP measure in a schedule attached to this release. Cummins presents this information as it believes it is useful to understanding the Company's operating performance, and because EBIT is a measure used internally to assess the performance of the operating units.

#### Webcast information

Cummins management will host a teleconference to discuss these results today at 10 a.m. EST. This teleconference will be webcast and available on the Investor Relations section of the Cummins website at www.cummins.com. Participants wishing to view the visuals available with the audio are encouraged to sign-in a few minutes prior to the start of the teleconference.

#### **About Cummins**

Cummins Inc., a global power leader, is a corporation of complementary business units that design, manufacture, distribute and service engines and related technologies, including fuel systems, controls, air handling, filtration, emission solutions and electrical power generation systems. Headquartered in Columbus, Indiana, (USA) Cummins employs approximately 40,000 people worldwide and serves customers in approximately 190 countries and territories through a network of more than 600 company-owned and independent distributor locations and approximately 6,000 dealer locations. Cummins earned \$1.0 billion on sales of \$13.2 billion in 2010. Press releases can be found on the Web at <a href="https://www.cummins.com">www.cummins.com</a>.

#### Forward-looking disclosure statement

Information provided in this release that is not purely historical are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding the company's expectations, hopes, beliefs and intentions on strategies regarding the future. It is important to note that the company's actual future results could differ materially from those projected in such forward-looking statements because of a number of factors, including, but not limited to, general economic, business and financing conditions, labor relations, governmental action, competitor pricing activity, expense volatility and other risks detailed from time to time in Cummins Securities and Exchange Commission filings.