#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### FORM 8-K

#### CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report: February 20, 2013

#### **CUMMINS INC.**

(Exact name of registrant as specified in its charter)

Indiana (State or other Jurisdiction of Incorporation)

1-4949 (Commission File Number)

35-0257090 (I.R.S. Employer Identification No.)

500 Jackson Street P. O. Box 3005 Columbus, IN 47202-3005 (Principal Executive Office) (Zip Code)

Registrant's telephone number, including area code: (812) 377-5000

Check the appropriate box below if the	ne Form 8-K filing is intended to	simultaneously satisfy the filin	g obligation of the registrant un	der any of the following provisions (ee
General Instruction A.2. below):				

[]	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[]	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[]	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

#### Item 2.02. Results of Operations and Financial Condition.

Cummins Inc. and its consolidated subsidiaries are hereinafter sometimes referred to as "we," "our," "us" or "the Company."

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

The Company's fourth quarter and full year 2012 net income attributable to Cummins Inc. and diluted per share results are now each \$12 million and \$0.07 lower than reported on February 6, 2013. A \$20 million, net adjustment is reflected in "Other operating income (expense), net" on the Condensed Consolidated Statements of Income and in "Accrued expenses" on the Condensed Consolidated Balance Sheets. The adjustment did not impact the results of the Company's operating segments or the Condensed Consolidated Statements of Cash Flows. In addition, income tax expense decreased \$8 million for both periods. These adjustments have been incorporated into our fourth quarter and full year results and will be reflected in our 2012 Form 10-K, which we will file later today. For more information, a copy of the revised financial statements is attached hereto as Exhibit 99 and is furnished herewith.

#### Item 9.01. Financial Statements and Exhibits.

The following exhibit is furnished herewith:

99-Press Release dated February 20, 2013

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 20, 2013

CUMMINS INC.

[]

/s/ Marsha L. Hunt

Marsha L. Hunt Vice President - Corporate Controller (Principal Accounting Officer)

#### **CUMMINS INC. AND SUBSIDIARIES** CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited) (a)

		Three months ended								
	Dec	December 31,			December 31,					
In millions, except per share amounts		2012		2012		2011				
NET SALES	\$	4,292	\$	4,118	\$	4,921				
Cost of sales		3,234		3,076		3,680				

GROSS MARGIN	 1,058	 1,042	 1,241
OPERATING EXPENSES AND INCOME			
Selling, general and administrative expenses	482	456	496
Research, development and engineering expenses	174	186	179
Equity, royalty and interest income from investees (Note 1)	82	94	101
Gain on sale of businesses	-	-	53
Other operating income (expense), net	 (19)	(1)	 25
OPERATING INCOME	465	493	745
Interest income	5	5	9
Interest expense	7	9	10
Other income (expense), net	 10	 (2)	 14
INCOME BEFORE INCOME TAXES	473	487	758
Income tax expense (Note 3)	 75	117	186
CONSOLIDATED NET INCOME	398	370	572
Less: Net income attributable to noncontrolling interests	 29	18	24
NET INCOME ATTRIBUTABLE TO CUMMINS INC.	\$ 369	\$ 352	\$ 548
EARNINGS PER COMMON SHARE ATTRIBUTABLE			
TO CUMMINS INC.			
Basic	\$ 1.96	\$ 1.87	\$ 2.87
Diluted	\$ 1.95	\$ 1.86	\$ 2.86
WEIGHTED AVERAGE SHARES OUTSANDING			
Basic	188.4	188.6	190.9
Diluted	188.8	189.0	191.5
CASH DIVIDENDS DECLARED PER COMMON SHARE	\$ 0.50	\$ 0.50	\$ 0.40

<sup>(</sup>a) Prepared on an unaudited basis in accordance with accounting principles generally accepted in the United States of America (GAAP).

## CUMMINS INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME Unaudited (a)

	For the years ended							
	Dec	ember 31,	December 31, 2011					
In millions, except per share amounts	-	2012						
NET SALES	\$	17,334	\$	18,048				
Cost of sales	-	12,826		13,459				
GROSS MARGIN		4,508		4,589				
OPERATING EXPENSES AND INCOME								
Selling, general and administrative expenses		1,900		1,837				
Research, development and engineering expenses		728		629				
Equity, royalty and interest income from investees (Note 1)		384		416				
Gain on sale of businesses		6		121				
Other operating income, net		(16)		21				
OPERATING INCOME		2,254		2,681				
Interest income		25		34				
Interest expense		32		44				
Other income, net		24		-				
INCOME BEFORE INCOME TAXES		2,271		2,671				
Income tax expense (Note 3)		533		725				
CONSOLIDATED NET INCOME		1,738		1,946				
Less: Net income attributable to noncontrolling interests		93		98				
NET INCOME ATTRIBUTABLE TO CUMMINS INC.	\$	1,645	\$	1,848				
EARNINGS PER COMMON SHARE ATTRIBUTABLE								
TO CUMMINS INC.								
Basic	\$	8.69	\$	9.58				
Diluted	\$	8.67	\$	9.55				
WEIGHTED AVERAGE SHARES OUTSTANDING								
Basic		189.3		193.0				
Diluted		189.7		193.6				

1.325

1.80 \$

CASH DIVIDENDS DECLARED PER COMMON SHARE

## CUMMINS INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (a)

In millions, except par value	Dec	December 31, 2011		
ASSETS	·			
Current assets				
Cash and cash equivalents	\$	1,369	\$	1,484
Marketable securities		247		277
Total cash, cash equivalents and marketable securities		1,616		1,761
Accounts and notes receivable, net		2,475		2,526
Inventories		2,221		2,141
Prepaid expenses and other current assets		855		663
Total current assets		7,167		7,091
Long-term assets				
Property, plant and equipment, net		2,724		2,288
Investments and advances related to equity method investees		897		838
Goodwill and other intangibles, net		814		566
Other assets		946		885
Total assets	\$	12,548	\$	11,668
LIABILITIES				
Current liabilities				
Loans payable	\$	16	\$	28
Accounts payable (principally trade)		1,339		1,546
Accrued expenses		1,781		2,083
Total current liabilities		3,136		3,657
Long-term liabilities				
Long-term debt		698		658
Other liabilities		1,740		1,522
Total liabilities		5,574		5,837
EQUITY				
Cummins Inc. shareholders' equity				
Common stock, \$2.50 par value, 500 shares authorized, 222.4 and 222.2 shares issued		2,058		2,001
Retained earnings		7,343		6,038
Treasury stock, at cost, 32.6 and 30.2 shares		(1,830)		(1,587)
Common stock held by employee benefits trust, at cost, 1.5 and 1.8 shares		(18)		(22)
Accumulated other comprehensive loss		(950)		(938)
Total Cummins Inc. shareholders' equity		6,603		5,492
Noncontrolling interests		371		339
Total equity		6,974		5,831
Total liabilities and equity	\$	12,548	\$	11,668

(a) Prepared on an unaudited basis in accordance with accounting principles generally accepted in the United States of America (GAAP).

# CUMMINS INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (a)

	For the years ended						
	Dece	ember 31,	December 31, 2011				
In millions		2012					
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$	1,532	\$	2,073			
CASH FLOWS FROM INVESTING ACTIVITIES							
Capital expenditures		(690)		(622)			
Investments in internal use software		(87)		(60)			
Proceeds from disposals of property, plant and equipment		11		8			
Investments in and advances to equity investees		(70)		(81)			
Acquisition of businesses, net of cash acquired		(215)		-			
Proceeds from sale of businesses, net of cash sold		10		199			
Investments in marketable securities-acquisitions		(561)		(729)			
Investments in marketable securities-liquidations		585		750			
Proceeds from sale of equity investment		23		-			
Cash flows from derivatives not designated as hedges		12		(18)			
Other, net		-		1			
Net cash used in investing activities		(982)		(552)			
CASH FLOWS FROM FINANCING ACTIVITIES							
Proceeds from borrowings		64		127			
Payments on borrowings and capital lease obligations		(145)		(237)			
Net borrowings under short-term credit agreements		11		6			
Distributions to noncontrolling interests		(62)		(56)			
Dividend payments on common stock		(340)		(255)			
Repurchases of common stock		(256)		(629)			
Excess tax benefits on stock-based awards		14		5			
Other, net		20		14			
Net cash used in financing activities		(694)		(1,025)			
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS		29	-	(35)			

Net increase (decrease) in cash and cash equivalents	 (115)	 461
Cash and cash equivalents at beginning of year CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 1,484 1,369	\$ 1,023 1,484

Prepared on an unaudited basis in accordance with accounting principles generally accepted in the United States of America (GAAP).

#### CUMMINS INC. AND SUBSIDIARIES SEGMENT INFORMATION (Unaudited)

	Engine		Components		Power				Non-segment			
In millions					Gene	eration	Dist	ribution	Items <sup>(1)</sup>		Total	
Three months ended December 31, 2012												
External sales	\$	2,177	\$	662	\$	549	\$	904	\$	-	\$	4,292
Intersegment sales		329		277		216		3		(825)		
Total sales		2,506		939		765		907		(825)		4,292
Depreciation and amortization (2)		50		23		13		11		-		97
Research, development and engineering expenses		92		60		20		2		-		174
Equity, royalty and interest income from investees		27 2		6		8 2		41		-		82 5
Interest income Segment EBIT		252		78		42		1 84		24		480
Add back restructuring charges (3)		20				12				24		
Segment EBIT excluding restructuring charges		272	-	<u>6</u> 84		54		98		24	-	52 532
Segment EB11 excluding restructuring charges		212		84		54		98		24		552
Segment EBIT as a percentage of total sales Segment EBIT excluding restructuring charges		10.1%		8.3%		5.5%		9.3%				11.2%
as a percentage of total sales		10.9%		8.9%		7.1%		10.8%				12.4%
Three months ended September 30, 2012												
External sales	\$	2,131	\$	663	\$	526	\$	798	\$	-	\$	4,118
Intersegment sales		396		275		288		3		(962)		-
Total sales	-	2,527		938		814		801		(962)		4,118
Depreciation and amortization (2)		48		21		12		8		-		89
Research, development and engineering expenses		115		51		19		1		-		186
Equity, royalty and interest income from investees		25		7		12		50		-		94
Interest income		2		1		2		-		-		5
Segment EBIT		239		89		73		99		(4)		496
Segment EBIT as a percentage of total sales		9.5%		9.5%		9.0%		12.4%				12.0%
Three months ended December 31, 2011												
External sales	\$	2,628	\$	781	\$	682	\$	830	\$	-	\$	4,921
Intersegment sales		433		311		238		4		(986)		
Total sales		3,061		1,092		920		834		(986)		4,921
Depreciation and amortization (2)		46		18		10		8		-		82
Research, development and engineering expenses		112		49		17		1		-		179
Equity, royalty and interest income from investees Interest income		40 4		7 2		10 2		44 1		-		101 9
Segment EBIT		368		132		87		87		94		768
Segment EBIT as a percentage of total sales		12.0%		12.1%		9.5%		10.4%				15.6%

Includes intersegment sales and profit in inventory eliminations and unallocated corporate expenses. The three months ended December 31, 2012 includes a \$20 million reserve (\$12 million after-tax) related to legal matters. There were no significant unallocated corporate expenses for the three months ended September 30, 2012. The three months ended December 31, 2011 includes a \$53 million gain (\$33 million after-tax) recorded for the sale of certain assets and liabilities of our light-duty filtration business from the Components segment and a \$38 million gain (\$24 million after-tax) related to flood damage recoveries from the insurance settlement regarding a June 2008 flood in Southern Indiana. The gains have been excluded from segment results as they were not considered in our evaluation of operating results for the corresponding periods. There were no other significant unallocated corporate expenses.

(2) Depreciation and amortization as shown on a segment basis excludes the amortization of debt discount that is included in the Condensed Consolidated Statements of Income as "Interest expense."

#### CUMMINS INC. AND SUBSIDIARIES SEGMENT INFORMATION (Unaudited)

				Non-segment								
In millions	E	Ingine	Com	ponents	Power	Generation	Dist	ribution	It	ems <sup>(1)</sup>		Total
For the year ended December 31, 2012												
External sales	\$	9,101	\$	2,809	\$	2,163	\$	3,261	\$	_	\$	17,334
Intersegment sales	Ψ	1,632	Ψ	1,203	Ψ	1,105	Ψ	16	•	(3,956)	Ψ	
Total sales		10,733		4,012		3,268		3,277		(3,956)		17,334
Depreciation and amortization (2)		192		82		47		34		(0,500)		355
Research, development and engineering expenses		433		213		76		6		-		728
Equity, royalty and interest income from investees		127		213		40		188		-		384
Interest income		11		3		9		2		_		25
Segment EBIT		1,248		426		285		369		(25)		2,303
Add back restructuring charges (3)		20		6		12		14		(=0)		
5 5				432		297		383		(25)		3 255
Segment EBIT excluding restructuring charges		1,268		432		297		383		(25)		2,355
Segment EBIT as a percentage of total sales		11.6%		10.6%		8.7%		11.3%				13.3%
Segment EBIT excluding restructuring charges												
as a percentage of total sales		11.8%		10.8%		9.1%		11.7%				13.6%
For the year ended December 31, 2011												
External sales	\$	9,649	\$	2,886	\$	2,492	\$	3,021	\$	-	\$	18,048
Intersegment sales		1,658		1,177		1,006		23		(3,864)		-
Total sales		11,307		4,063		3,498		3,044		(3,864)		18,048

See Note 2, "RESTRUCTURING CHARGES," for more details.

Depreciation and amortization (2)	181	73	42	25	-	321
Research, development and engineering expenses	397	175	54	3	-	629
Equity, royalty and interest income from investees	166	31	47	172	-	416
Interest income	18	5	8	3	-	34
Segment EBIT	1,384	470	373	386	102	2,715
Segment EBIT as a percentage of total sales	12.2%	11.6%	10.7%	12.7%		15.0%

<sup>(1)</sup> Includes intersegment sales and profit in inventory eliminations and unallocated corporate expenses. The year ended December 31, 2012 includes a \$6 million gain (\$4 million after-tax) related to adjustments from our 2011 divestitures and a \$20 million reserve (\$12 million after-tax) related to legal matters. The year ended December 31, 2011, includes a \$121 million gain (\$70 million after-tax) related to the sale of certain assets and liabilities of our exhaust business and light-duty filtration business, both from the Components segment, and a \$38 million gain (\$24 million after-tax) related to flood damage recoveries from the insurance settlement regarding a June 2008 flood in Southern Indiana. The gains have been excluded from segment results as they were not considered in our evaluation of operating results for the corresponding periods. There were no other significant unallocated corporate expenses.

(2) Depreciation and amortization as shown on a segment basis excludes the amortization of debt discount that is included in the Condensed Consolidated Statements of Income as "Interest expense."

#### CUMMINS INC. AND SUBSIDIARIES RECONCILIATION OF SEGMENT INFORMATION (Unaudited)

A reconciliation of our segment information to the corresponding amounts in the *Condensed Consolidated Statements of Income* is shown in the table below:

			Three mo	onths ended	For the years ended						
	Decer	December 31,		nber 30,	Decen	iber 31,	December 31,		December 31,		
In millions	2	2012		2012		2011		2012		2011	
Segment EBIT excluding restructuring charges	\$	532	\$	496	\$	768	\$	2,355	\$	2,715	
Add: Restructuring charges		(52)				_		(52)		_	
Segment EBIT		480		496		768		2,303		2,715	
Less: Interest expense		7		9		10		32		44	
Income before income taxes	\$	473	\$	487	\$	758	\$	2,271	\$	2,671	

#### CUMMINS INC. AND SUBSIDIARIES SELECTED FOOTNOTE DATA (Unaudited)

#### NOTE 1. EQUITY, ROYALTY AND INTEREST INCOME FROM INVESTEES

Equity, royalty and interest income from investees included in our Condensed Consolidated Statements of Income for the interim reporting periods was as follows:

			Three months en	ded			For the	nded	
		nber 31,	September 30	,		mber 31,	December 31,	]	December 31,
In millions	2	012	2012		2	011	2012		2011
Distribution Entities									
North American distributors	\$	32	\$	37	\$	34	\$ 147	\$	134
Komatsu Cummins Chile, Ltda.		6		9		6	26		22
All other distributors		1		-		1	4		4
Manufacturing Entities									
Chongqing Cummins Engine Company, Ltd.		12		14		17	61		68
Dongfeng Cummins Engine Company, Ltd.		10		9		16	52		80
Tata Cummins, Ltd.		4		-		5	11		14
Cummins Westport, Inc.		3		2		6	14		14
Shanghai Fleetguard Filter Co., Ltd.		3		3		3	13		15
Valvoline Cummins, Ltd.		2		2		1	8		7
Beijing Foton Cummins Engine Co., Ltd.		2		3		(2)	5		(7)
Komatsu manufacturing alliances		(2)		(1)		2	(3)		3
All other manufacturers		2		7		2	9		21
Cummins share of net income		75	'	85		91	347		375
Royalty and interest income		7		9		10	37		41
Equity, royalty and interest income from investees	\$	82	\$	94	\$	101	\$ 384	\$	416

#### NOTE 2. RESTRUCTURING CHARGES

We have executed restructuring actions primarily in the form of involuntary separation programs in the fourth quarter of 2012. These actions were in response to deterioration in our U.S. businesses and most key markets around the world in the second half of 2012, as well as a reduction in orders in most U.S. and global markets for 2013. We reduced our worldwide professional workforce by approximately 650 employees, or 3 percent. We also reduced our hourly workforce by approximately 650 employees. During 2012, we incurred a pre-tax charge related to the professional and hourly workforce reductions of approximately \$49 million.

Employee termination and severance costs were recorded based on approved plans developed by the businesses and corporate management which specified positions to be eliminated, benefits to be paid under existing severance plans or statutory requirements and the expected timetable for completion of the plan. Estimates of restructuring were made based on information available at the time charges were recorded. Due to the inherent uncertainty involved, actual amounts paid for such activities may differ from amounts initially recorded and we may need to revise previous estimates.

We incurred a \$1 million charge for lease terminations and a \$2 million charge for asset impairments and other non-cash charges. During 2012, we recorded restructuring and other charges of \$52 million (\$35 million after-tax). These restructuring actions included:

	Year ended			
In millions	Year ended December 31, 201	er 31, 2012		
Workforce reductions	\$	49		
Exit activities		1		
Other		2		
Restructuring and other charges	\$	52		

<sup>(3)</sup> See Note 2, "RESTRUCTURING CHARGES," for more details.

If the 2012 restructuring actions are successfully implemented, we expect the annualized savings from the professional actions to be approximately \$39 million.

At December 31, 2012, of the approximately 1,300 employees to be affected by this plan, 1,130 had been terminated.

Restructuring charges were included in each segment in our operating results.

The table below summarizes where the restructuring costs are located in our Condensed Consolidated Statements of Income for the year ended December 31, 2012.

	Year	ended
In millions	Decembe	r 31, 2012
Cost of sales	\$	29
Selling, general and administrative expenses		20
Research, development and engineering expenses		3
Restructuring and other charges	\$	52

#### NOTE 3. INCOME TAXES

Our income tax rates are generally less than the 35 percent U.S. income tax rate primarily because of lower taxes on foreign earnings and research tax credits. Our effective tax rate for the fourth quarter and full year of 2012 was 16.1 percent and 23.5 percent, respectively. The tax rate for the fourth quarter and full year includes one-time tax items that total a benefit of \$39 million (\$0.21 per diluted share) and \$55 million (\$0.29 per diluted share), respectively. The one-time tax items for the fourth quarter and full year related primarily to benefits resulting from transactions entered into and elections made with respect to our U.K. operations. Our effective tax rate for the fourth quarter and full year of 2011 was 24.5 percent and 27.1 percent, respectively. Excluding the gain on sale of certain assets and liabilities of the businesses and the flood insurance recovery, our effective tax rate for the fourth quarter and full year of 2011 was 22.8 percent and 26.3 percent, respectively.

A reconciliation of the U.S. federal income tax rate of 35 percent to the actual effective tax rate is as follows:

	Years ended	December 31,
	2012	2011
U.S. federal statutory rate	35.0 %	35.0%
State income tax, net of federal effect	1.0	0.4
Research tax credits	(0.4)	(4.7)
Differences in rates and taxability of foreign subsidiaries and joint ventures	(12.1)	(4.6)
Other, net	<u>-</u> _	1.0
Effective tax rate	23.5 %	27.1%

On January 2, 2013, the American Taxpayer Relief Act of 2012 was enacted. This legislation retroactively extended the U.S. federal research credit for two years, from January 1, 2012 through December 31, 2013. We expect our 2013 effective tax rate, which will include an estimated 1 percent benefit for the 2013 research credit, to be 26 percent excluding any one-time tax items that may arise. Additionally, we anticipate that our first quarter 2013 results will include a one-time tax benefit of approximately \$28 million representing the net benefit attributable to the 2012 research credit.

#### NOTE 4. DEPRECIATION AND AMORTIZATION

Depreciation and amortization expense included in operating activities of the Condensed Consolidated Statements of Cash Flows for the years ended December 31, 2012 and 2011, was \$361 million and \$325 million, respectively.

## CUMMINS INC. AND SUBSIDIARIES FINANCIAL MEASURES THAT SUPPLEMENT GAAP (Unaudited)

#### Net income and diluted earnings per share (EPS) attributable to Cummins Inc. excluding special items

We believe this is a useful measure of our operating performance for the period presented as it illustrates our operating performance without regard to special items including the gains related to restructuring charges, one-time income tax items, the sale of certain assets and liabilities and a flood insurance recovery. This measure is not in accordance with, or an alternative for, accounting principles generally accepted in the United States of America and may not be consistent with measures used by other companies. It should be considered supplemental data. The following table reconciles net income attributable to Cummins Inc. to net income attributable to Cummins Inc. excluding special items for the quarters ended December 31, 2012, September 30, 2012 and December 31, 2011 and for the years ended December 31, 2012 and December 31, 2011.

			Three months ended								
		December	r 31, 20	12		September	30, 2012	31, 2011			
In millions	Net l	Income	Dilu	ited EPS	Net Ir	icome	Diluted EPS	Net Income	Diluted EPS		
Net income attributable to Cummins Inc.	\$	369	\$	1.95	\$	352	\$ 1.86	\$ 548	\$ 2.86		
Add											
Restructuring charges		35		0.19		-	-	-	-		
Less											
One-time tax benefits <sup>(1)</sup>		39		0.21		16	0.08	-	-		
Gain on sale of business <sup>(2)</sup>		-		-		-	-	33	0.17		
Flood insurance recovery <sup>(3)</sup>		-		-		-	-	24	0.13		
Net income attributable to Cummins Inc. excluding						22.5					
special items	\$	365	\$	1.93	\$	336	\$ 1.78	\$ 491	\$ 2.56		

For the years ended

		December	31, 2012		December 31, 2011					
In millions	Net	Net Income Diluted EPS			Net Income		Diluted EPS			
Net income attributable to Cummins Inc.	\$	1,645	\$	8.67	\$	1,848	\$	9.55		
Add										
Restructuring charges		35		0.18		-		-		
Less										
One-time tax benefits <sup>(1)</sup>		55		0.29		-		-		
Gain on sale of business <sup>(2)</sup>		4		0.02		70		0.36		
Flood insurance recovery <sup>(3)</sup>		-		-		24		0.12		
Net income attributable to Cummins Inc. excluding										

special items **\$ 1,621 \$ 8.54 \$ 1,754 \$ 9.07** 

- (1) The one-time tax benefits for the three months ended December 31, 2012, and the year ended December 31, 2012, related primarily to benefits resulting from transactions entered into and elections made with respect to our U.K. operations. The three month period ended September 30, 2012, included a \$16 million one-time tax benefit for third quarter 2012, \$6 million of which related to a dividend distribution of accumulated foreign income earned in prior years. These one-time tax adjustments also included a one-time tax benefit of \$13 million for prior year tax return true-up adjustments and a one-time tax charge of \$3 million related to the third quarter enactment of U.K. tax law changes.
- (2) In the second and fourth quarter of 2011 we sold certain assets and liabilities of our exhaust business and our light-duty filtration business. In the second quarter of 2011 we recognized a gain on the sale of \$68 million (\$37 million after-tax). In the fourth quarter of 2011 we recognized a gain on the sale of \$53 million (\$33 million after-tax). In the second quarter of 2012 we recognized a \$6 million gain (\$4 million after-tax) related to adjustments from our 2011 divestitures.
- (3) In the fourth quarter of 2011 we recognized a gain of \$38 million (\$24 million after-tax) on a flood settlement with our insurance carriers to settle 2008 flood claims.

### CUMMINS INC. AND SUBSIDIARIES FINANCIAL MEASURES THAT SUPPLEMENT GAAP (Unaudited)

#### Earnings before interest expense, income taxes, noncontrolling interests and restructuring charges

We define EBIT as earnings or loss before interest expense, income tax expense and noncontrolling interests in income of consolidated subsidiaries (EBIT). We use EBIT to assess and measure the performance of our operating segments and also as a component in measuring our variable compensation programs. Below is a reconciliation of EBIT and EBIT excluding restructuring and other charges, non-GAAP financial measures, to "Net income attributable to Cummins Inc.," for each of the applicable periods:

			Three n	nonths ended			For the years ended					
		ember 31,	-	ember 30,	Dec	ember 31,	De	cember 31,	De	cember 31,		
In millions		2012		2012		2011		2012		2011		
Earnings before interest expense, income taxes and special items	\$	532	\$	496	\$	677	\$	2,349	\$	2,556		
Earnings before interest expense, income taxes and												
special items as a percentage of net sales		12.4%		12.0%		13.8%		13.6%		14.2%		
Less												
Restructuring charges Add		52		-		-		52		-		
Gain on sale of businesses		_		_		53		6		121		
Flood insurance recovery	-					38				38		
Earnings before interest expense and income taxes	\$	480	\$	496	\$	768	\$	2,303	\$	2,715		
EBIT as a percentage of net sales		11.2%		12.0%		15.6%		13.3%		15.0%		
Less												
Interest expense		7		9		10		32		44		
Income tax expense		75		117		186		533		725		
Consolidated net income		398		370		572		1,738		1,946		
Less												
Net income attributable to noncontrolling interests		29		18		24		93		98		
Net income attributable to Cummins Inc.	\$	369	\$	352	\$	548	\$	1,645	\$	1,848		
Net income attributable to Cummins Inc.												
as a percentage of net sales		8.6%		8.5%		11.1%		9.5%		10.2%		

#### CUMMINS INC. AND SUBSIDIARIES BUSINESS UNIT SALES DATA (Unaudited)

Engine segment net sales by market

2012					
In millions	Q1	Q2	Q3	Q4	YTD
Heavy-duty truck	\$ 892	\$ 807	\$ 656	\$ 609	\$ 2,964
Medium-duty truck and bus	526	512	478	575	2,091
Light-duty automotive and RV	286	297	353	343	1,279
Industrial	861	859	766	747	3,233
Stationary power	294	366	274	232	1,166
Total sales	\$ 2,859	\$ 2,841	\$ 2,527	\$ 2,506	\$ 10,733
2011					
In millions	Q1	Q2	Q3	Q4	YTD
Heavy-duty truck	\$ 485	\$ 693	\$ 748	\$ 865	\$ 2,791
Medium-duty truck and bus	474	608	640	598	2,320
Light-duty automotive and RV	296	310	271	299	1,176
Industrial	855	988	977	1,030	3,850
Stationary power	281	301	319	269	1,170
Total sales	\$ 2,391	\$ 2,900	\$ 2,955	\$ 3,061	\$ 11,307

Unit shipments by engine classification (including unit shipments to Power Generation)

2012
Units

Q1	Q2	Q3	Q4	YTD

Mid-range Heavy-duty High horsepower Total units	109,000 36,000 5,500 150,500	110,000 33,000 5,800 148,800	113,000 26,000 4,600 143,600	108,500 24,100 3,900 136,500	440,500 119,100 19,800 579,400
2011 Units	Q1	Q2	Q3	Q4	YTD
Mid-range	109,400	131,300	130,600	138,100	509,400
Heavy-duty	20,000	29,900	31,100	35,300	116,300
High horsepower	4,900	5,700	5,600	5,400	21,600
Total units	134,300	166,900	167,300	178,800	647,300

#### CUMMINS INC. AND SUBSIDIARIES BUSINESS UNIT SALES DATA (Unaudited)

Component segment sales by business

Q1		Q2		Q3		Q4		YTD
\$ 404	\$	349	\$	325	\$	337	\$	1,415
298		297		257		254		1,106
270		266		260		252		1,048
127		124		96		96		443
\$ 1,099	\$	1,036	\$	938	\$	939	\$	4,012
Q1		Q2		Q3		Q4		YTD
\$ 273	\$	311	\$	306	\$	372	\$	1,262
297		314		298		314		1,223
255		287		288		283		1,113
99		120		123		123		465
		1,032		1,015		1,092		4,063
\$	\$ 404 298 270 127 \$ 1,099 \$ 273 297 255	\$ 404 \$ 298 270 127 \$ 1,099 \$ \$ \$ \$ 273 297 255	\$ 404 \$ 349 298 297 270 266 127 124 \$ 1,099 \$ 1,036 Q1 Q2 \$ 273 \$ 311 297 314 255 287	\$ 404 \$ 349 \$ 298 297 270 266 127 124 \$ 1,099 \$ 1,036 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 404 \$ 349 \$ 325 298 297 257 270 266 260 127 124 96 \$ 1,099 \$ 1,036 \$ 938     Q1 Q2 Q3	\$ 404 \$ 349 \$ 325 \$ 298 297 257 257 270 266 260 260 260 260 260 260 260 260 26	\$ 404 \$ 349 \$ 325 \$ 337   298 297 257 254   270 266 260 252   127 124 96 96   \$ 1,099 \$ 1,036 \$ 938 \$ 939     Q1 Q2 Q3 Q4   \$ 273 \$ 311 \$ 306 \$ 372   297 314 298 314   255 287 288 283   99 120 123 123	\$ 404 \$ 349 \$ 325 \$ 337 \$ 298 297 257 254 254 270 266 260 255 254 270 266 260 255 254 270 266 260 255 254 270 266 260 260 255 254 270 260 260 255 254 270 260 260 260 260 260 260 260 260 260 26

In the first quarter of 2012, our Power Generation segment reorganized its operating structure to include the following businesses: power products, power systems, generator technologies and power solutions. Sales for our Power Generation segment by business (including 2011 reorganized balances) were as follows:

2012 In millions		Q1		Q2		02	Q4		YTD
	_		_		_	Q3	 	_	
Power products	\$	375	\$	459	\$	425	\$ 395	\$	1,654
Power systems		188		217		174	178		757
Generator technologies		141		160		138	127		566
Power solutions		76		73		77	65		291
Total sales	\$	780	\$	909	\$	814	\$ 765	\$	3,268
2011									
In millions		Q1		Q2		Q3	Q4		YTD
Power products	\$	377	\$	415	\$	433	\$ 411	\$	1,636
Power systems		189		210		188	228		815
Generator technologies		154		189		166	164		673
Power solutions		75		95		87	117		374
Total sales	\$	795	\$	909	\$	874	\$ 920	\$	3,498

Distribution segment sales by business

2012 In millions		01		Q2		03		Q4		YTD	
Parts and filtration	\$	288	\$	302	\$	326	\$	319	\$	1,235	
Power generation	Ψ	186	Ψ	201	Ψ	178	Ψ	242	Ψ	807	
Engines		166		147		157		195		665	
Service		135		144		140		151		570	
Total sales	\$	775	\$	794	\$	801	\$	907	\$	3,277	
2011											
In millions		Q1		Q2		Q3		Q4		YTD	
Parts and filtration	\$	235	\$	271	\$	283	\$	296	\$	1,085	
Power generation		145		195		191		191		722	
Engines		140		186		171		206		703	
Service		122		133		138		141		534	
Total sales	\$	642	\$	785	\$	783	\$	834	\$	3,044	

### **News Release**



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#### For Immediate Release

February 20, 2013

#### Cummins revises previously announced 2012 pre-tax earnings results by \$20 million

#### --- Reduces fourth quarter and full year earnings per diluted share by 7 cents --

COLUMBUS, IN – Cummins Inc. (NYSE: CMI) announced today that it has revised its previously announced fourth quarter and full year 2012 operating results to reflect information learned in February related to certain legal matters. The revisions were made to reflect a post-period increase to the Company's contingent legal reserves for a recent adverse court ruling in a commercial contract dispute.

As a result of the new information, Earnings Before Interest and Taxes (EBIT) for the fourth quarter and the full year decreased by \$20 million, while net income attributable to Cummins was reduced by \$12 million, or \$0.07 per diluted share. This matter does not alter operating segment results as previously reported.

The Company's revised fourth quarter EBIT was \$532 million excluding \$52 million of restructuring costs. Net income attributable to Cummins was \$369 million, or \$1.95 cents per diluted share, including \$0.19 per diluted share of restructuring costs and one-time tax benefits of \$0.21 per diluted share.

For the full year, the Company's revised EBIT, excluding special items, was \$ 2.35 billion or 13.6% of sales compared to \$2.6 billion or 14.2% of sales in 2011.

Net income for the full year 2012 was \$1.65 billion (\$8.67 per diluted share) down from \$1.85 billion (\$9.55 per diluted share) in 2011. Excluding the costs of restructuring (\$0.18 per diluted share), and the gain on the sale of the exhaust business (\$0.02 per diluted share), the Company reported Net Income for 2012 of \$1.68 billion (\$8.83 per diluted share).

#### **About Cummins**

Cummins Inc., a global power leader, is a corporation of complementary business units that design, manufacture, distribute and service diesel and natural gas engines and related technologies, including fuel systems, controls, air handling, filtration, emission solutions and electrical power generation systems. Headquartered in Columbus, Indiana, (USA) Cummins currently employs approximately 46,000 people worldwide and serves customers in approximately 190 countries and territories through a network of approximately 600 company-owned and independent distributor locations and approximately 6,500 dealer locations. Cummins earned \$1.65 billion on sales of \$17.3 billion in 2012. Press releases can be found on the Web at <a href="https://www.cummins.com">www.cummins.com</a>. Follow Cummins on Twitter at @Cummins and on YouTube at CumminsInc.

#### Forward-looking disclosure statement

Information provided in this release that is not purely historical are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our forecasts, guidance, preliminary results, expectations, hopes, beliefs and intentions on strategies regarding the future. These forward looking statements include, without limitation, statements relating to our plans and expectations for our revenues for the full year of 2013. Our actual future results could differ materially from those projected in such forward-looking statements because of a number of factors, including, but not limited to: the adoption and implementation of global emission standards; the price and availability of energy; the pace of infrastructure development; increasing global competition among our customers; general economic, business and financing conditions; governmental action; changes in our customers' business strategies; competitor pricing activity; expense volatility; labor relations; and other risks detailed from time to time in our Securities and Exchange Commission filings, including particularly in the Risk Factors section of our 2011 Annual Report on Form 10-K. Shareholders, potential investors and other readers are urged to consider these factors carefully in evaluating the forward-looking statements and are cautioned not to place undue reliance on such forward-looking statements. The forward-looking statements made herein are made only as of the date of this press release and we undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise. More detailed information about factors that may affect our performance may be found in our filings with the Securities and Exchange Commission, which are available at http://www.sec.gov or at http://www.cummins.com in the Investor Relations section of our

website.

#### Presentation of Non-GAAP Financial Information

EBIT is a non-GAAP measure used in this release, and is defined and reconciled to what management believes to be the most comparable GAAP measure in a schedule attached to this release. Cummins presents this information as it believes it is useful to understanding the Company's operating performance, and because EBIT is a measure used internally to assess the performance of the operating units.