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UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549
FORM 10-Q
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Quarterly Report Pursuant to Section 13 or $15(d)$
of the Securities Exchange Act of 1934
CUMMINS ENGINE COMPANY, INC.


Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the proceeding 12 months and (2) has been subject to such filing requirements for the past 90 days:

$$
\begin{array}{ll}
\text { Yes } & {[x]} \\
\text { No } & {[]}
\end{array}
$$

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

As of September 27, 1998, the number of shares outstanding of the registrant's only class of common stock was 41.9 million.

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CUMMINS ENGINE COMPANY, INC. CONSOLIDATED STATEMENT OF EARNINGS FOR THE THIRD QUARTER AND NINE MONTHS ENDED SEPTEMBER 27, 1998 AND SEPTEMBER 28, 1997

## Unaudited

| Millions, except per share amounts | $\begin{aligned} & \text { Third } \\ & 1998 \end{aligned}$ | Quarter $1997$ | $\begin{gathered} \text { Nine } \\ 1998 \end{gathered}$ | Months $1997$ |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | \$1,525 | \$1,366 | \$4,660 | \$4,066 |
| Cost of goods sold | 1,218 | 1,057 | 3,644 | 3,147 |
| Special charges | 49 | - | 92 | - |
| Gross profit | 258 | 309 | 924 | 919 |
| Selling \& administrative expenses | 191 | 181 | 592 | 545 |
| Research \& engineering expenses | 61 | 64 | 193 | 189 |
| Net expense (income) from joint ventures and alliances | 8 | (3) | 18 | (12) |
| Interest expense | 17 | 5 | 52 | 17 |
| Other income, net | (1) | (7) | ( 8) | (19) |
| Restructuring and other non-recurring charges | 125 | - | 125 | - |
| Earnings (loss) before income taxes | (143) | 69 | (48) | 199 |
| Provision (benefit) for income taxes | ( 35) | 15 | ( 7) | 51 |
| Minority interest | 2 | - | 9 | - |
| Net earnings (loss) | \$ (110) | \$ 54 | \$ (50) | \$ 148 |
| Basic earnings (loss) per share | \$ (2.86) | \$ 1.41 | \$ (1.30) | \$ 3.87 |
| Diluted earnings (loss) per share | (2.86) | 1.38 | (1.30) | 3.82 |
| Cash dividends declared per share | . 275 | . 275 | . 825 | . 80 |

CUMMINS ENGINE COMPANY, INC.
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
$\square$ Unaudited
$\qquad$

| Millions, except per share amounts | 9/27/98 | 12/31/97 |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets: |  |  |
| Cash and cash equivalents | \$ 63 | \$ 49 |
| Receivables | 930 | 771 |
| Inventories | 781 | 677 |
| Other current assets | 193 | 213 |
|  | 1,967 | 1,710 |
| Investments and other assets | 288 | 346 |
| Property, plant and equipment less accumulated depreciation of $\$ 1,414$ \& $\$ 1,434$ | 1,641 | 1,532 |
| Goodwill, net of amortization of \$14 and \$5 | 384 | 12 |
| Other intangibles, deferred taxes and deferred charges | 248 | 165 |
| Total assets | $\overline{\$ 4,528}$ | \$3,765 |
| Liabilities and shareholders' investment |  |  |
| Current liabilities: |  |  |
| Loans payable | \$ 39 | \$ 90 |
| Current maturities of long-term debt | 37 | 42 |
| Accounts payable | 408 | 386 |


| Other current liabilities | 698 | 537 |
| :---: | :---: | :---: |
|  | 1,182 | 1,055 |
| Long-term debt | 1,202 | 522 |
| Other liabilities | 787 | 713 |
| Minority interest | 59 | 53 |
| Shareholders' investment: |  |  |
| Common stock, $\$ 2.50$ par value, 48.0 and 48.1 shares issued | 120 | 120 |
| Additional contributed capital | 1,117 | 1,119 |
| Retained earnings | 628 | 713 |
| Common stock in treasury, at cost, 6.1 \& 6.0 shares | (237) | (245) |
| Common stock held in trust for employee benefit plans, 3.6 and 3.7 shares | (175) | (175) |
| Unearned compensation (ESOP) | ( 38) | (42) |
| Cumulative translation adjustments | (117) | (68) |
|  | 1,298 | 1,422 |
| Total liabilities \& shareholders' investment | $\overline{\$ 4,528}$ | \$3,765 |

CUMMINS ENGINE COMPANY, INC.
CONSOLIDATED STATEMENT OF CASH FLOWS
$\longrightarrow$ Unaudited


CUMMINS ENGINE COMPANY, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
Unaudited

Note 1. Accounting Policies: The Consolidated Financial Statements for the interim periods ended September 27, 1998 and September 28, 1997 have been prepared in accordance with the accounting policies described in the Company's Annual Report to Shareholders and Form 10-K. Management believes the statements include all adjustments of a normal recurring nature necessary to present fairly the results of operations for the interim periods. Inventory values at interim reporting dates are based upon estimates of the annual adjustments for taking physical inventory and for the change in cost of LIFO inventories.

Note 2. Acquisition: In January 1998, Cummins completed the acquisition of the stock of Nelson Industries, Inc., for $\$ 453$ million. Nelson, a filtration and exhaust systems manufacturer, was consolidated from the date of its acquisition. On a proforma basis, if the Company had acquired Nelson on January 1, 1997, consolidated net sales for 1997 would have been $\$ 5.9$ billion and consolidated net earnings would not have been materially different. Under APB Opinion No. 16, Nelson's net assets were recorded at fair value at the date of acquisition. The purchase price in excess of net assets will be amortized over 40 years.

Note 3. Special Charges: In the third quarter of 1998, the Company recorded a special charge of $\$ 35$ million related to a revised estimate of product coverage cost liability primarily for extended warranty programs. The third quarter special charge also includes $\$ 14$ million for inventory write-downs associated with the Company's restructuring and exit activities. This write-down relates to amounts of inventory rendered excess or unusable due to the closing or consolidation of facilities. The Company has committed to these facility closures and consolidations as part of a plan to reduce costs and improve operating performance.

In the first quarter of 1998 , the Company recorded a special charge for product coverage expense primarily attributable to the recent experience of higher-than-anticipated base warranty costs to repair certain automotive engines manufactured in previous years. The Company believed it was necessary to make a special charge of $\$ 43$ million pretax to accrue for such product coverage costs expected to be incurred in the future on these engines currently in the field.

Note 4. Restructuring and Other Non-Recurring Charges: In the third quarter of 1998 , the Company recorded charges of $\$ 125$ million, comprised of $\$ 100$ million for costs to reduce the worldwide workforce by approximately 1,100 people, as well as costs associated with streamlining certain majority-owned and international joint venture operations and $\$ 25$ million for a civil penalty to be paid by the Company as a result of an agreement reached with the U.S. Environmental Protection Agency (EPA) regarding diesel engine emissions. The major components of these charges are as follows:
\$ Millions

| Restructuring of majority-owned operations: |  |
| :---: | :---: |
| Asset impairment loss | 22 |
| Facility consolidations and other | 17 |
|  | 77 |
| Restructuring of joint venture operations: |  |
| Workforce reductions | 11 |
| Tax asset impairment loss | 7 |
| Other | 5 |
|  | 23 |
| EPA penalty | 25 |
| Total | \$125 |

The restructuring program was undertaken as part of a plan to reduce costs and improve operating performance. Estimated costs for workforce reductions were based on amounts pursuant to benefit programs and contractual provisions or statutory requirements at the affected operations. The workforce reductions at joint venture operations include costs of employee severance and related benefits for approximately 1,200 people. The asset impairment loss, calculated according to the provisions of SFAS 121, is for equipment to be disposed of upon the closure or consolidation of facilities or the outsource of production. As disclosed in Note 3, $\$ 14$ million of inventory write-downs associated with exit activities are included in the special charges component of cost of goods sold.

In addition to the civil penalty, the agreement with the EPA provides a schedule for diesel engines to meet certain emission standards and requires manufacturers to continue to invest in environmental projects to further reduce oxides of nitrogen (NOx) emissions.

Note 5. Income Taxes: Income tax expense is reported during the interim reporting periods on the basis of the estimated annual effective tax rate for the taxable jurisdictions in which the Company operates.

Note 6. Long-term Debt: In January 1998, the Company's revolving credit agreement was amended, forming two $\$ 500$ million agreements maturing in 1999 and 2003. In February 1998, the Company issued $\$ 765$ million face amount of notes and debentures. Net proceeds were used to finance the acquisition of Nelson and pay down other indebtedness outstanding at December 31, 1997. The $\$ 500$ million revolving credit agreement maturing in 1999 was terminated in March 1998, with the financing need being replaced by the debt issue.

Note 7. Earnings per Share: Basic earnings per share of common stock are computed by dividing net earnings by the weighted-average number of common shares outstanding during the period. Diluted earnings per share are computed by dividing net earnings by the weighted-average number of shares, assuming the exercise of stock options when the effect of their exercise is dilutive. Shares of stock held by the employee benefits trust are not included in outstanding shares for EPS until distributed from the trust.

|  | Third Quarter |  |  | Nine Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Millions, except per share amounts | Net Earnings/ (Loss) | Weighted Average Shares | Per <br> Share <br> Amount | Net Earnings/ (Loss) | Weighted Average Shares | Per Share Amount |
| 1998 |  |  |  |  |  |  |
| $\overline{\text { Basic }}$ | \$ (110) | 38.5 | \$(2.86) | \$(50) | 38.5 | \$(1.30) |
| Options | - | - |  | - | - |  |
| Diluted | \$(110) | $\overline{38.5}$ | \$(2.86) | $\overline{\$(50)}$ | $\overline{38.5}$ | \$(1.30) |
| 1997 |  |  |  |  |  |  |
| $\overline{\text { Basic }}$ | \$ 54 | 38.3 | \$ 1.41 | \$148 | 38.3 | \$3.87 |
| Options | - | . 7 |  | - | . 4 |  |
| Diluted | \$ 54 | $\overline{39.0}$ | \$ 1.38 | $\overline{\$ 148}$ | $\overline{38.7}$ | \$3.82 |

Note 8. Comprehensive Income: Effective January 1, 1998, Cummins adopted SFAS No. 130, a new accounting rule which requires companies to report comprehensive income. Comprehensive income includes net income and all other nonowner changes in equity during a period.

| Millions | Third Quarter Ended$9 / 27 / 98 \quad 9 / 28 / 97$ |  | Nine Months Ended 9/27/98 9/28/97 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income (loss) | \$(110) | \$ 54 | \$( 50) | \$148 |
| Foreign currency translation adjustment | 3 | (14) | ( 49) | (23) |
| Unrealized gain (loss) on securities | - | - | ( 1) | - |
| Comprehensive income (loss) | \$(107) | \$ 40 | \$(100) | \$125 |

CUMMINS ENGINE COMPANY, INC.

Net sales in the third quarter of 1998 of $\$ 1.53$ billion were 12 percent higher than in the third quarter of 1997 , with net sales for the first nine months of 1998 reflecting a 15 -percent increase over the year-ago period.

As disclosed in Notes 3 and 4 to the Consolidated Financial Statements, the Company recorded charges in the third quarter of 1998 totaling $\$ 174$ million, comprised of $\$ 35$ million related to a revised estimate of product coverage cost liability for extended warranty programs, \$114 million of costs associated with the Company's plan to restructure, consolidate and exit certain business activities and $\$ 25$ million for a civil penalty resulting from an agreement reached with the U.S. Environmental Protection Agency (EPA) regarding diesel engine emissions. Excluding these charges, earnings before interest and taxes in the third quarter of 1998 were $\$ 48$ million compared to $\$ 74$ million in the third quarter of 1997. Including the charges, the Company's net loss was $\$ 110$ million or $\$(2.86)$ per share for the third quarter of 1998 and a net loss of $\$ 50$ million or $\$(1.30)$ per share for the year-todate period. Net earnings in the third quarter of 1997 were $\$ 54$ million or $\$ 1.38$ per share and $\$ 148$ million or $\$ 3.82$ per share for the first nine months of 1997.

Results of Operations

Net Sales:

Revenues from sales of engines were 54 percent of the Company's net sales in the third quarter of 1998 , with engine revenues 7 percent higher than third-quarter 1997 and unit shipments 9 percent higher. This variance continues to reflect a mix shift from heavy-duty to midrange engines begun in the second quarter of 1998:

| Unit Shipments | Third Quarter |  | Nine Months |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1998 | 1997 | 1998 | 1997 |
| Midrange Engines | 71,300 | 64,800 | $\overline{213,600}$ | 190,700 |
| Heavy-duty Engines | 25,500 | 23,400 | 79,800 | 67,200 |
| High-horsepower Engines | 2,400 | 2,600 | 7,300 | 7,500 |
|  | $\overline{99,200}$ | $\overline{90,800}$ | $\overline{300,700}$ | $\overline{265,400}$ |

Revenues from non-engine products, which were 46 percent of net sales in the third quarter of 1998 , were 18 percent higher than the third quarter of 1997. The major changes within non-engine revenues were in filtration, with the sales of Nelson included from the date of acquisition by Cummins, and PowerCare (which includes sales of new parts and remanufactured parts and engines).

The Company's sales for each of its key markets during the comparative reporting periods were:

| \$ Millions | $\begin{aligned} & \text { Third } \\ & 1998 \end{aligned}$ | Quarter $1997$ | $\begin{aligned} & \text { Nine } \\ & 1998 \end{aligned}$ | $\begin{gathered} \text { Months } \\ 1997 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| $\overline{\text { Automotive }}$ | \$ 733 | \$ 646 | \$2,172 | \$1,870 |
| Power Generation | 296 | 289 | 900 | 866 |
| Industrial | 245 | 245 | 808 | 765 |
| Filtration and Other | 251 | 186 | 780 | 565 |
|  | \$1,525 | \$1,366 | \$4,660 | \$4,066 |

Sales of $\$ 733$ million in the third quarter of 1998 for automotive markets were 13 percent higher than the third quarter of 1997. Heavyduty truck engine revenues were 16 percent higher than the third quarter of 1997 on an 18 -percent increase in units. In the first nine months of 1998, heavy-duty truck engine revenues increased 27 percent over the year-ago level on a 28 -percent increase in units. The higher
level of sales was due to both the strong market and the Company's higher market share in North America, as well as continued strong demand in Mexico. In the third quarter of 1998, the Company shipped approximately 300 units of the new electronic Signature 600 engine, designed to capture a larger share of the heavy-duty truck market.

Revenues from the sales of engines for medium-duty trucks in the third quarter of 1998 were 20 percent lower than the prior year's quarter on a 22-percent decrease in units. Compared to the first nine months of 1997, medium-duty truck engine sales were 15 percent lower in 1998 on a 17 -percent decrease in units. In North America, the reduction includes a significant decrease with Ford when comparing to their record build in the third quarter of 1997 , prior to their relocation of production. Unit shipments to international markets were down 5 percent from the year-ago level, where the Company began to experience a reduction in orders from both Mexico and Brazil toward the end of the third quarter.

Engine revenues of the bus and light commercial vehicle market were 49 percent higher than the third quarter of 1997 and 34 percent higher than the first nine months of 1997. In January, Cummins jointly announced with Chrysler a new, fully electronic engine -- the ISB -for the Dodge Ram pickup. In the third quarter, Cummins shipped 24,800 engines to Chrysler, 8,200 units higher than the year-ago level, due to the success of the Company's new turbo diesel engine for the Dodge Ram. Sales to the bus and recreational vehicle markets also were strong with unit shipments 26 percent higher in the third quarter of 1998 than the comparable period in 1997.

In the third quarter of 1998, the Company's power generation markets benefited from the consolidation of Cummins India Limited. Without this, power generation revenues would have been down 2 percent compared to third quarter 1997 and 4 percent less than the first nine months of 1997. Sales of the Company's generator sets continued to reflect growth in North America, which offset declines in demand for generator sets in Asia. Engine sales to generator set assemblers and sales of alternators were down 15 percent in the third quarter due primarily to lower demand in Asia. Genset sales for the RV market, however, were 17 percent higher than in the third quarter of 1997.

Sales of engines to industrial markets were 5 percent lower than the third quarter of 1997, on a 6-percent increase in unit shipments. The variance between revenues and units resulted from a shift in mix from heavy-duty and high-horsepower to midrange engines. The increased level of shipments was due to continued strong construction volumes in North America and Europe, partially offset by a decline in global agricultural markets.

Filtration and other sales were $\$ 251$ million in the third quarter of 1998, an increase of 35 percent over the year-ago quarter, with Nelson, acquired in January, contributing sales of $\$ 75$ million.

In total, international markets represented 46 percent of the Company's revenues in the third quarter of 1998. Europe, Africa and the Middle East, representing 14 percent of sales, continued to show strength with the exception of agricultural equipment and power generation sales. Business in the Americas (Canada, Mexico, Brazil and Latin America), representing 19 percent of sales, also was strong, but began to show signs of softening toward the latter part of the third quarter. Asian and Australian markets, in total, represented 13 percent of the Company's sales in the third quarter. In Australia, sales are primarily for automotive, power generation and mining markets. In Asia, sales to China were flat with the third quarter of 1997, while revenues in Korea decreased 63 percent, India declined 33 percent and Southeast Asia and Japan were 44 percent below the year-ago quarter.

Gross Margin:

The Company's gross margin percentage before the special charges was 20.1 percent in the third quarter of 1998 , compared to 22.6 percent in the prior year's quarter. The Company's gross margin percentage declined due to a temporary increase in product coverage costs from ISB and ISC engines and higher new product costs attributable to the production ramp-up of both the ISB and Signature 600 engines. This decrease was partially offset by the benefit from higher volume and pricing. In addition, the acquisition of Nelson and consolidation of Cummins India Limited added $\$ 31$ million. For the third quarter of 1998, gross margin percentage after the special charges was 16.9 percent. Gross margin percentage after the special charges recorded in the first and third quarters was 19.8 percent in the first nine months of 1998 and 22.6 percent in the comparable period in 1997.

Operating Expenses:

Selling and administrative expenses were 12.5 percent of sales in the third quarter of 1998 and 12.7 percent in the first nine months of 1998, compared to 13.2 percent in the third quarter and 13.4 percent in the first nine months of 1997 . The $\$ 10$ million incremental cost in the third quarter included $\$ 12$ million in expenses for Nelson and Cummins India Limited, reduced by the benefits of the Company's cost reduction efforts despite additional spending for Year 2000 compliance. Research and engineering expenses were 4.0 percent of sales in the third quarter of 1998, compared to 4.7 percent in the prior year's quarter as a result of new engines moving into production.

The Company's losses from joint ventures and alliances were $\$ 8$ million in the third quarter of 1998 and $\$ 18$ million in the first nine months of 1998, compared to income of $\$ 3$ million in the third quarter of 1997 and $\$ 12$ million in the first nine months of 1997. The difference was primarily caused by the consolidation of Cummins India Limited and volume shortfalls at the Company's joint venture with Wartsila.

In the third quarter of 1998 , the Company recorded charges of $\$ 125$ million, comprised of $\$ 100$ million for costs to reduce the worldwide workforce by approximately 1,100 people, as well as costs associated with streamlining certain majority-owned and international joint venture operations and $\$ 25$ million for a civil penalty to be paid by the Company as a result of an agreement reached with the U.S. Environmental Protection Agency regarding diesel engine emissions. The restructuring program was undertaken as part of a plan to reduce costs and improve operating performance. In addition to the civil penalty, the agreement with the EPA provides a schedule for diesel engines to meet certain emission standards and requires manufacturers to continue to invest in environmental projects to further reduce oxides of nitrogen (NOx) emissions. For additional information regarding these charges, refer to Note 4 of the Consolidated Financial Statements.

Year 2000:

The Company continues to address the impact of the Year 2000 issue on its businesses worldwide. This issue affects computer systems that have date-sensitive programs that may not properly recognize the year 2000. Specifically, with respect to the Company, this issue affects not only the computer system but also machines and equipment used in production that contain embedded technology.

Following a review and assessment of information systems and technology used in its internal business operations and its production, the Company inventoried and identified its systems and products that the Company believes may be vulnerable to Year 2000 failures and established a program to address Year 2000 issues. The Company's Year 2000 efforts are being carried out by the Company's Year 2000 Team under the leadership of the Director of Year 2000 Compliance. A Year 2000 coordinator has been established at each of the Company's facilities who is responsible for overseeing the implementation of the Company's Year 2000 program at the site with the assistance of a local Year 2000 cross-functional team. The Year 2000 Team maintains a reporting structure to ensure that progress is made on Year 2000 issues.

The Company's program combines the remediation of existing software with the replacement of certain systems. The Company expects to retire and replace non-compliant application systems and to upgrade application systems to a Year 2000 complaint version to the extent possible. The Company is in the process of repairing and testing its information and technology systems, including electronically controlled manufacturing equipment, engines and generator sets, information products and product support systems, using Company established testing protocols. In addition to internal resources, the Company is utilizing external resources to implement its Year 2000 program. The Company has contracted with outside consultants to assist it with the remediation efforts on the Company's mainframe computer system.

As part of its Year 2000 program, the Company has also made efforts to determine and assess the Year 2000 compliance status of third parties with which it does business. During the second half of 1997, the Company contacted all of its key suppliers to obtain information relating to the status of such suppliers with respect to Year 2000 issues, placing particular emphasis on determining the Year 2000 readiness of its critical suppliers. In addition, to assist the Company in its efforts to determine the Year 2000 readiness of third parties, the Company continues its involvement in the Automotive Industry Action Group.

Due to the uncertainties associated with Year 2000 problems, the Company is in the process of developing contingency plans in the event that its business or operations are disrupted January 1, 2000. It has identified and reserved the availability of a software maintenance and
remediation firm for 1999 and early 2000.
The Company expects to complete substantially all of its remediation efforts by December 31, 1998, and to complete fully its Year 2000 program by the end of the second quarter of 1999. The Company expects to incur total expenditures of approximately $\$ 45$ million in connection with its Year 2000 program and remediation efforts. To date, the Company has incurred approximately $\$ 18$ million in costs relating to its Year 2000 issues and expects to incur an additional $\$ 12$ million during the remainder of 1998.

The estimated percentage of completion by the end of 1998 , the date on which the Company believes it will complete its Year 2000 compliance efforts, and the expenses related to the Company's Year 2000 compliance efforts are based upon management's best estimates, which were based on assumptions of future events, including the availability of certain resources, third party modification plans and other factors. There can be no assurances that these results and estimates will be achieved, and the actual results could materially differ from those anticipated. Specific factors that might cause such material differences include, but are not limited to, the availability of personnel trained in this area and the ability to locate and correct all relevant computer codes. In addition, there can be no assurances that the systems or products of third parties on which the Company relies will be timely converted or that a failure by a third party, or a conversion that is incompatible with the Company's systems, would not have a material adverse effect on the Company.

Other:

Interest expense of $\$ 17$ million in the third quarter of 1998 and $\$ 52$ million in the first nine months of 1998 was higher than the comparable periods of 1997 due to the increased level of borrowings to support working capital on the higher sales level and to complete the acquisition of Nelson. Other income decreased $\$ 6$ million in the third quarter and $\$ 11$ million in the first nine months of 1998 when comparing to the year-ago periods. Such decrease is due to the Nelson goodwill amortization and lower royalty income.

Provision for Income Taxes:

The Company recorded an income tax benefit in the third quarter of 1998 of $\$ 35$ million and $\$ 7$ million in the first nine months of 1998 , reflecting an estimated effective tax rate of 29 percent for the year, excluding the EPA penalty.

Cash Flow and Financial Condition

Key elements of cash flows were:

|  | Nine Months |  |
| :---: | :---: | :---: |
| \$ Millions | 1998 | 1997 |
| Net cash used for operating and investing activities | \$(518) | \$(146) |
| Net cash from financing activities | 533 | 100 |
| Effect of exchange rate changes on cash | ( 1) | ( 1) |
| Net change in cash and cash equivalents | \$ 14 | \$( 47) |

In the first nine months of 1998, net cash used for operating and investing activities was $\$ 518$ million. The higher level of net cash requirements was due primarily to the acquisition of Nelson and planned capital expenditures of $\$ 199$ million. In the first quarter of 1998 , the Company issued $\$ 765$ million face amount of notes and debentures to support working capital and to complete the acquisition of Nelson.

FORWARD-LOOKING STATEMENTS

When used herein, the terms "expect, plan, anticipate, believe" or similar expressions, as they relate to the Company or its management, are intended to identify forward-looking statements.

The Company has included certain forward-looking statements in this Management's Discussion and Analysis of Results of Operations, Cash Flow and Financial Condition. These statements are based on current expectations, estimates and projections about the industries in which the Company operates, management's beliefs and various assumptions made by management which are difficult to predict. Among the factors that
could affect the outcome of the statements are general industry and market conditions and growth rates. Therefore, actual outcomes and their impact on the Company may differ materially from what is expressed or forecasted. The Company undertakes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

## PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K:
(a) See the Index to Exhibits on page 15 for a list of exhibits filed herewith.
(b) The Company was not required to file a Form 8-K during the third quarter of 1998.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CUMMINS ENGINE COMPANY, INC.

By: /s/Rick J. Mills

Rick J. Mills
Vice President - Corporate Controller
(Chief Accounting Officer)

## CUMMINS ENGINE COMPANY, INC.

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